

iStructure Annuity Proposal IS00003234-0001 April 25, 2023

Prepared for: David and Elizabeth Seller

Guaranteed by:



Contact:

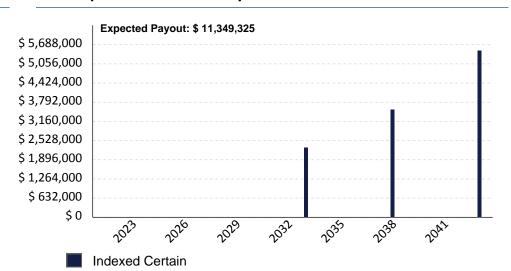
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## Overview

- Total Premium \$3,300,000
- Total Initial Guaranteed Payments \$3,300,000
- Indexed certain payments from 08/08/2033 until 08/08/2043
- Indexed certain payment on 08/08/2033 guaranteed to be at least \$953,590, with an expected range between \$1,839,285 and \$2,765,917
- Expected Totals between \$8,080,237 and \$15,839,701
- Participation Rate 127%
- Future payments grow based on the performance of the Franklin BofA World Index

<u>Expected</u>	<u>Lowest</u>	<u>Median</u>	<u>Highest</u>
IRR	5.83%	8.03%	10.22%

## Your Expected iStructure Payments\*



\*Based on the Median historical scenario index performance and stated participation rate of 127.00%



## **Welcome to Independent Life**

Welcome to iStructure Annuity™, the first and only uncapped index-linked annuity. iStructure is designed to provide upside potential that exceeds a fixed payout annuity, while still providing protection of your initial principal/premium. How so? iStructure offers uncapped growth of the periodic payment plan you select up front, while also providing guaranteed payments that at least protect your initial premium in full (Note: Unless opted out. Please see total guaranteed payments in illustration to confirm selection.).

Annuity payments in the iStructure Annuity are linked to the **Franklin BofA World Index**. The index was developed through the collaborative efforts of leading financial institutions **Franklin Templeton** and **Bank of America**. The Franklin BofA World Index is designed to capture long-term growth through the dynamic use of three asset classes: mid and large cap global equities, U.S. Treasury Futures, and cash. The index's allocation or exposure to these three asset classes is adjusted daily based upon pre-determined factors in the markets, with the primary goal of achieving consistent returns.

The pages that follow in this illustration will show you the power of iStructure and the projected payments and returns over the life of the designed payment plan.

### How do your payments grow?

Each future payment in your plan has a defined starting amount at inception. These starting amounts can be found on the page titled "iStructure Annuity Payment Starting Points" and can be equal, increasing, or decreasing from one year to the next. No payments can be accelerated or deferred once in place.

- 1) On each anniversary of your starting index date, the index value will be compared to the previous year's index value to determine how the index performed.
- If there was positive growth, the future payments will grow following the methodology described in detail in the contract.
- 3) If there was no growth or negative growth in the index value for the year, each individual payment amount will remain unchanged from its amount entering that year, except perhaps the payment sets starting within the immediately forthcoming year following the methodology described in detail in the contract.
- 4) This analysis repeats each year until all required payments are made.

PLEASE NOTE: if your starting amounts at inception are designed to decrease over time (an allocation strategy known as "Balanced Growth"), there is a possibility over the life of your contract that a payment amount may be less than a previous payment amount you received. This decrease does not represent a loss to you, but instead is a function of the decreasing starting amounts. This payment design is intended to provide moderate growth in payments over time, but since the future performance of the index is unknown, there may be times where the payout in a year is less than it was in the prior year. Electing Cash Flow Stabilization will reduce or may eliminate the risk of this phenomenon. If you cannot tolerate these occurrences, you may want to consider a "High Growth" allocation strategy that will provide lower projected payment amounts early in your contract and much higher but never decreasing projected payments later in your contract.

### PRODUCT HIGHLIGHTS

- Uncapped growth of payments
- Return of premium guaranteed (unless opted out)
- Guarantees rise with index growth
- No ongoing fees
- Customized payouts
  - o Lifetime
  - o Certain Only
  - o Lump Sums
- Payments can begin immediately or deferred
- Up to 40 years of indexing available
- Tax-free for qualified cases
- Tax-deferred for all others

#### COMPANY HIGHLIGHTS (as of June 30, 2022)

- "A" rated by Egan-Jones Ratings Company
- Reinsurance treaty with company "A+" rated by AM Best
- Top-tier capital and surplus ratios in structured settlement market
- Published payee protection policy
- Highly experienced sales support team
- Please visit www.independent.life to learn more

#### **DISCLOSURES**

- Please read this illustration in full.
- You are not investing directly in the Franklin BofA World Index
- To learn more about the index, visit www.independent.life





# **iStructure Annuity Quote Details**

<b>Quote Date:</b> 04/25/2023	Index: Franklin BofA World Index	Measuring Life: David and Elizabeth Seller
<b>Purchase Date:</b> 06/01/2023	Participation Rate: 127.00%	Gender: Male
Index Start Date: 06/17/2023	Allocation Strategy: Lump-Sum(s)	<b>DOB</b> : 08/08/1989

Benefit Description	Cost	Total Guaranteed	Historical Lowest	Historical Median	Historical Highest
INDEXED BENEFITS					
<b>Lump Sum Annuity</b> – a lump sum payment amount to be calculated based on the performance of the index and the participation rate, payable on 08/08/2033	\$ 1,100,000.00	\$ 953,590	\$ 1,839,285	\$ 2,290,713	\$ 2,765,917
<b>Lump Sum Annuity</b> – a lump sum payment amount to be calculated based on the performance of the index and the participation rate, payable on 08/08/2038	\$ 1,100,000.00	\$ 953,590	\$ 2,693,338	\$ 3,555,865	\$ 5,051,151
<b>Lump Sum Annuity</b> – a lump sum payment amount to be calculated based on the performance of the index and the participation rate, payable on 08/08/2043	\$ 1,100,000.00	\$ 1,392,821	\$ 3,547,615	\$ 5,502,748	\$ 8,022,632
Total	\$ 3,300,000.00	\$3,300,000	\$ 8,080,237	\$ 11,349,325	\$ 15,839,701
Internal Rate of Return			5.83%	8.03%	10.22%

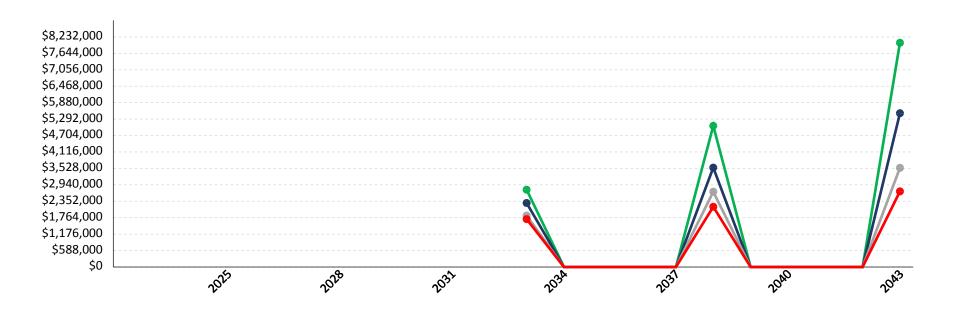
Prepared By: Chad Ettmueller
Quote ID No.: IS00003234-0001

Case Type: Installment Sale

This proposal will expire on **05/02/2023** or the last date of **IS20230202**, whichever is earlier.



# **iStructure Annuity Expected Outcome Ranges**



Certain	Illustrated Scenario	IRR	<b>Total Expected Payments</b>
	Highest Historical Scenario	10.22%	\$ 15,839,701
	Median Historical Scenario	8.03%	\$ 11,349,325
	Lowest Historical Scenario	5.83%	\$ 8,080,237
	Fixed Rate Structure	4.52%	\$ 6,575,574

Based on historical scenario index performance and stated participation rate of 127.00% Certain payments are paid to a beneficiary if the Measuring Life has died.

Fixed Rate Structure subject to home office approval





# **iStructure Illustrative Annuity Scenario Comparison**

Year*	Age <sup>+</sup>	Starting Payment Date	Frequency	Duration	0% Index Growth	Historical Lowest	Historical Median	Historical Highest	Fixed Rate s. Structure
2033	44	08/08/2033	lump sum	1 payment	\$ 953,589.67	\$ 1,839,284.84	\$ 2,290,712.53	\$ 2,765,917.44	\$ 1,714,018.11
2038	49	08/08/2038	lump sum	1 payment	\$ 953,589.67	\$ 2,693,337.65	\$ 3,555,864.53	\$ 5,051,151.42	\$ 2,155,305.51
2043	54	08/08/2043	lump sum	1 payment	\$ 1,392,820.66	\$ 3,547,614.68	\$ 5,502,748.27	\$ 8,022,632.32	\$ 2,706,250.59
Total					\$ 3,300,000**	\$ 8,080,237	\$ 11,349,325	\$ 15,839,701	\$ 6,575,574



<sup>\*</sup> Fiscal Year: Ends on the day before the First Payment Update Date or its anniversary

† Age is the age last birthday at the end of the fiscal year

\*\*\* This is the amount payable under the Minimum Indexed Benefit Payout provision of the annuity contract and all illustrated life contingent payments (if applicable) Fixed Rate Structure subject to home office approval



## Franklin BofA World Index Back-Tested Data

Lowest Scenario		Median :	Scenario	Highest Scenario		
	10/04/2012 -	10/04/2022	11/27/2007 -	11/27/2017	01/28/2010 -	01/28/2020
Year	Index Growth %	Policy Credit %	Index Growth %	Policy Credit %	Index Growth %	Policy Credit %
1	6.03%	7.66%	-4.27%	0.00%	12.86%	16.33%
2	8.65%	10.99%	8.27%	10.51%	13.06%	16.59%
3	1.16%	1.48%	9.34%	11.86%	8.08%	10.27%
4	3.52%	4.47%	9.21%	11.70%	8.30%	10.54%
5	12.28%	15.60%	9.78%	12.43%	8.24%	10.47%
6	5.58%	7.09%	10.74%	13.65%	-3.06%	0.00%
7	5.68%	7.21%	7.00%	8.89%	6.75%	8.57%
8	8.83%	11.21%	0.26%	0.33%	20.08%	25.50%
9	2.49%	3.16%	1.74%	2.21%	-4.20%	0.00%
10	-9.27%	0.00%	17.29%	21.95%	13.04%	16.56%
Compound Annual Growth Rate (CAGR)	4.34%	6.79%	6.78%	9.16%	8.08%	11.24%

- Compound Annual Growth Rate (CAGR) for the Index Growth % is the constant annual growth rate that grows to the same level as the varying index growth rate over the 10-year period being measured.
- Compound Annual Growth Rate (CAGR) for the Policy Credit % is the constant annual growth rate that grows to the same level as the varying policy growth rate over the 10-year period being measured where the policy growth rate is the index growth rate times the participation rate of 127.00% and not less than 0.00%
- Lowest Scenario represents the worst historical hypothetical index performance
- Median Scenario represents 50th percentile historical hypothetical index performance
- Highest Scenario represents the best historical hypothetical index performance



# **iStructure Annuity Payment Starting Points**

Benefit Number	Payment Amount	Indexed (Yes/No)	Payment Frequency	Duration	Starting Date	Ending Date	Certain Only (Yes/No)
1	\$ 953,589.67	Yes	lump sum	1 payment	08/08/2033	08/08/2033	Yes
2	\$ 953,589.67	Yes	lump sum	1 payment	08/08/2038	08/08/2038	Yes
3	\$ 953,589.67	Yes	lump sum	1 payment	08/08/2043	08/08/2043	Yes**

<sup>\*\*</sup> Last Certain Payment

Specific	cations
First Payment Update Date:	06/17/2024
Index:	Franklin BofA World Index
Minimum Indexed Benefit Payout:	\$ 3,300,000
Participation Rate:	127.00%
Total Guaranteed Payments:	\$ 3,300,000



## **Illustration Disclosures**



### Fixed Indexed Payout Annuity - Hypothetical Illustration

The purpose of this hypothetical illustration is to demonstrate the effect of hypothetical non-guaranteed growth of this contract's values. This material is not a recommendation to buy, sell, hold, or rollover any asset, adopt a financial strategy or use a particular account type. Clients should work with their financial professional to discuss their specific situation. Please refer to the Statement of Understanding for additional information.

#### **Illustration Only**

This is an illustration only and designed to help you better understand how the annuity contract you are considering works and how it might look in the future under various conditions. This illustration is not intended to indicate actual performance nor predict future results. This illustration is hypothetical in nature, and you should expect actual payouts to be higher or lower than those shown in this illustration. See the iStructure Indexed Annuity Statement of Understanding and other detailed documentation provided by Independent Life Insurance Company or your insurance or investment professional for details, definitions, and limitations.

- Back-tested index performance is not indicative of future performance.
- Back-tested data covers a 10-year span within the date range of 07/10/2006 12/28/2022. This results in potential starting dates ranging from 07/10/2006 12/28/2012.
- Back-tested index performance is ranked based on the sum of expected payments.
- IRR listed on page 4 is the customer IRR based on the total consideration for the policy and the expected payments as illustrated in the scenario.
- Compound Annual Growth Rate (CAGR) is the constant annual growth rate that grows to the same level as the varying index growth rate over the 10-year period being measured.

#### **Product Description**

The Company, the Independent Life Insurance Company of Dallas, Texas, designed the iStructure Indexed Annuity as a custom payout fixed annuity providing payment growth potential linked to the performance of an index. The index is the Franklin BofA World Index, <a href="https://www.franklinindices.com/franklin-bofa-world-index">https://www.franklinindices.com/franklin-bofa-world-index</a>. The owner defines a series of future payments at specific future dates. The Company sets the price and a Participation Rate, as shown in the contract. This annuity is a series of payment streams that each start at its own specific date in the future and, for streams described as "Certain", end at a specific date and for streams described as "Life Contingent" end when the specified person, the measuring life, is no longer alive, including never starting if that measuring life is no longer alive on the start date. The Payment Update Date is a date defined in the annuity contract. The method of increase is described in the contract. The amount of the increase is not guaranteed and could be zero. Once a payment has increased, it cannot decrease. Once a payment stream has made its first payment it is no longer eligible for increases from the index performance.

All guarantees and protections of the iStructure Indexed Annuity are backed by the claims-paying ability of Independent Life Insurance Company. This product is not FDIC or NCUSIF insured.

The iStructure Indexed Annuity is not a stock market investment and does not directly participate in any stock or equity or debt investments. The index does not include dividends paid on the stocks or actual interest on the bonds that comprise the index, and therefore do not reflect the total return of these stocks and bonds.

#### **General Tax Information**

iStructure has been designed to allow individuals who settle claims using periodic payments that qualify for treatment under IRC Section 104(a)(1) or Section 104(a)(2) to exclude their periodic payments (including any Indexed payments) from gross income. The iStructure can also be used to fund periodic payments to defer U.S. federal income taxation when neither the claim being settled, nor the agreed periodic payments (including any Indexed payments), qualify for treatment under IRC 104(a)(1) or IRC 104(a)(2) provided all other related tax rules are met. The iStructure can also be used to fund periodic payments as part of a IRC 453 installment sale provided all other related tax rules are met. For any of these case categories, the responsibility / liability to make future periodic payments to the recipient/payee can be transferred to a third party (assignee) and maintain the tax status to the recipient. If the transfer is made to a United States taxpayer/assignee, the transfer must satisfy the conditions of IRC 130 to be a "Qualified Assignment" and thereby avoid onerous tax results for that assignee. The iStructure has been designed to meet the requirements of a "Qualified Funding Asset" set forth in IRC 130(d) including: the amount of any payment from the iStructure to the recipient/payee "does not exceed the periodic payment to which it relates." In other words, the amounts paid from the iStructure to the assignee will exactly match the amounts the assignee pays to the recipient/payee. In most cases, Independent Life Insurance Company will make the iStructure payments directly to the recipient/payee as a service to the assignee. This servicing arrangement will have no effect on the tax status of either the recipient/payee or the assignee. If the transfer is to a non-US taxpayer / assignee, the assignee must satisfy its local tax requirements, which typically do not require a specific relationship between the iStructure payments and the amount the assignee owes the recipient/payee. Individuals considering an

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## What is the Franklin BofA World Index?

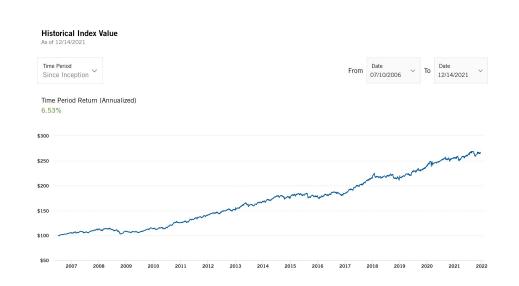
Powered by the quantitative insights of Franklin Templeton and Bank of America, the Franklin BofA World Index is designed to capture long-term growth by systematically allocating to companies around the world with the potential for high profitability. Bringing together a factor-based screen created to identify higher-growth-potential stocks with a proprietary intraday risk management strategy and a US Treasury allocation, the index's primary goal is to achieve consistent returns.

## **INDEX DESIGN**



Treasury allocation.

## INDEX BACK-TESTED HISTORICAL PERFORMANCE



For More Information: www.FranklinBofAWorldIndex.com



institutions.



## Franklin BofA World Index Disclosures

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#### WHAT ARE THE RISKS?

Stock prices fluctuate, sometimes rapidly and dramatically, due to factors affecting individual companies, particular industries or sectors, or general market conditions. Bond prices generally move in the opposite direction of interest rates. Thus, as the prices of bonds in an investment portfolio adjust to a rise in interest rates, the performance of the Index may decline. During times of extreme market volatility, the Index will not be able to eliminate investment losses or capture all investment gains.

For More Information: https://www.franklinindices.com/franklin-bofa-world-index

